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(CONTRACTING OFFICE)

October 29, 1958

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Subject: (Revised Quotation for Project "X" Battery Packs)

Reference: (a) [redacted] No. H-2108.07-(1) dated
October 10, 1958

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Enclosure: (1) [redacted] No. H-2108.07-(2) (4 copies)
(2) Price Analysis (4 copies)

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Gentlemen:

[redacted] is pleased to submit herewith as enclosure (1), its revised quotation for fifty (50) Project "X" Battery Packs. In accordance with your verbal request, this quotation is submitted on a Fixed Price basis and supersedes our offer of reference (a). To aid in your evaluation of this quotation, we are also submitting as enclosure (2), a detailed price analysis.

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The delivery of the equipment to be produced under this program will be made in approximately eight (8) weeks.

Should there be any further questions regarding this quotation, please do not hesitate to call upon us.

Very truly yours,

[redacted] Industrial Division

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Manager, Government Contracts

RJO:vlp

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QUOTATION

TO:
.....
.....

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We offer the following quotation for acceptance
within 30 days from this date.

H-2108.07-(2)

Date October 29, 1958

<u>Item</u>	<u>Quantity</u>	<u>Description</u>	<u>Amount</u>
1	50	Project "X" Battery Packs Part No. 368-30206	\$656.00 25X1

Delivery:

Eight (8) weeks from date of award.

Condition:That an award as a result of this quotation shall be in the form
of a Fixed Price contract and contain conditions and clauses mutually
agreeable to D. C. Laboratories and the

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Government and Industrial Division

Price Analysis
Philco Quotation No. H-2108.07-(2)

<u>Direct Labor</u>	<u>Rate</u>	<u>Man Hours</u>	<u>Amount</u>
Technicians	\$2.39	13	\$ 31.00
Model Shop Men	2.72	<u>37</u>	<u>101.00</u>
Total Direct Labor		50	\$132.00
Overhead (104% of Direct Labor)			137.00
Material			<u>275.00</u>
Total Cost less G & A			\$544.00
G & A (8% of Sales)			<u>52.48</u>
Total Cost including G & A			\$596.48
Profit (10% of Cost)			<u>59.52</u>
Total Selling			\$656.00

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